

# Together we are Stronger

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Quarterly Report 30th September 2023

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## Company Information

## **Board of Directors**

Asadullah Khawaja Chairman

Arif Habib Chief Executive Officer

Khawaja Najam Ud Din Roomi Independent Director

Zeba Bakhtiar Independent Director

Nasim Beg Non-Executive Director

Samad A. Habib Non-Executive Director

Muhammad Ejaz Non-Executive Director

Kashif A. Habib Non-Executive Director

## Audit Committee

Khawaja Najam Ud Din Roomi <sup>Chairman</sup>

Kashif A. Habib Member

Muhammad Ejaz Member

### Management

Arif Habib Chief Executive Officer

Mohsin Madni Chief Financial Officer & Chief Operating Officer

Manzoor Raza Company Secretary

## **Bankers**

Allied Bank Limited Askari Bank Limited **Bank Alfalah Limited** Bank Al Habib Limited Bank Islami Pakistan Limited Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited MCB Islamic Bank Limited National Bank Of Pakistan Standard Chartered Bank (Pakistan) Limited Sindh Bank Limited Summit Bank Limited Soneri Bank Limited The Bank Of Khyber The Bank Of Punjab **United Bank Limited** 

## **Auditors**

A. F. Ferguson & Co. Chartered Accountants

## Legal Advisors

Bawaney & Partners Akhund Forbes

## Registered & Corporate Office

Arif Habib Centre, 23, M.T.Khan Road Karachi-74000 Phone: (021) 32460717-9 Fax: (021) 32429653 Email: info@arifhaibcorp.com Company website: www.arifhabibcorp.com Group website: www.arifhabib.com.pk

## Registrar & Share Transfer Agent

CDC Share Registrar Services Limited CDC House, 99-B, Block-B, S.M.C.H.S, Main Shahrah-e-Faisal, Karachi Phone: (021) 111-111-500 Fax: (021) 34326053 URL: www.cdcrsl.com Email: info@cdcrsl.com



## Directors' Review Report

#### **Dear Shareholders**

The Directors of Arif Habib Corporation Limited (AHCL) present herewith the Directors' report of the Company together with interim condensed consolidated and unconsolidated financial statements for the first quarter ended 30<sup>th</sup> September 2023.

#### The Economy

The fiscal year 2024 began on a positive note, with several encouraging signs in the economy. Pakistan entered a nine-month Stand-By Arrangement program with the IMF, amounting to USD 3 billion. The current account deficit reduced by more than half in the first two months of the first quarter of the current financial year, and inflation appears to have reached its peak in September 2023. Furthermore, foreign exchange reserves grew from USD 9 billion to USD 13 billion, marking a steady recovery of the Pakistani Rupee against the US Dollar. The KSE100 index also surged, gaining over 6,500 points in July 2023, reflecting growing investor confidence. The continuation of an unchanged monetary policy stance throughout the quarter provides potential support for economic growth.

#### **Financial Results**

During the reviewed quarter, our consolidated profit after tax stood at PKR 2,589.66 million, compared to PKR 2,045.80 million in the corresponding quarter of the previous year. This resulted in earnings of PKR 6.34 per share, up from PKR 5.01 per share in the same period last year.

On an unconsolidated basis, we recorded a profit after tax of PKR 843.32 million, translating into earnings of PKR 2.07 per share, compared to PKR 482.86 million and earnings per share of PKR 1.18 in the corresponding period. This improved profitability is attributed to cash dividends from investee companies for the financial year 2023.

#### Performance of Subsidiaries and Associates

Performance of our subsidiary, Arif Habib Limited (AHL), has improved due to increase in volume and value of traded shares. Fatima Fertilizer Company Limited and Sachal Energy's wind power project maintained impressive performances. Javedan Corporation Limited's and Aisha Steel Mills Limited's performance remained marginal.

### **Future Outlook**

In the upcoming months, we anticipate the economy will achieve growth mainly due to better agricultural production, with the possibility of a change in monetary policy stance during the middle of the financial year as inflation trends are expected to come down. The Pakistani Rupee is expected to maintain its gains against the US Dollar in the short-term, although the removal of import restrictions may put pressure on its exchange rate. The Government's initiative of the Special Investment Framework for Cooperation (SIFC) is likely to attract investments from friendly countries in various sectors, and the Government efforts to combat smuggling, border trade abuse, Afghan transit trade, and foreign exchange manipulation, if sustained, will contribute to Pakistan's economic growth.

#### Acknowledgement

We extend our gratitude to the shareholders of the company for their unwavering confidence and support. We would also like to express our sincere appreciation to our bankers, business partners, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, and the management of Pakistan Stock Exchange for their invaluable support and guidance. The unwavering dedication and commitment of our employees during the period is acknowledged and deeply appreciated.

#### For and on behalf of the Board

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Mr. Asadullah Khawaja Chairman

Mr. Arif Habib Chief Executive

Karachi: 25th October 2023

## Condensed Interim Unconsolidated Financial Statements

For the three months period ended 30th September 2023

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## CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30<sup>th</sup> September 2023

ASSETS	Note	Unaudited 30 September 2023 (Rup	Audited 30 June 2023
NON-CURRENT ASSETS			
Property and equipment Intangible assets Long term investments Long term loan to related party Long term deposits and other receivable	5 6 7	56,996,059 257,930 17,555,534,884 63,886,911 5,880,378 17,682,556,162	25,912,136 296,615 17,881,945,203 78,103,657 5,880,378 17,992,137,989
CURRENT ASSETS		,,	
Loans and advances Mark-up receivable Prepayments and other receivables Short term investments Cash and bank balances	8 9 10 11	3,002,282,479 128,310,101 936,197,529 3,690,471,848 41,138,495 7,798,400,452	1,781,863,523 186,088,244 10,497,248 3,803,122,330 40,348,417 5,821,919,762
TOTAL ASSETS		25,480,956,614	23,814,057,751

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Chief Executive Officer

Director

**Chief Financial Officer** 

## CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30<sup>th</sup> September 2023

No	ote	Unaudited 30 September 2023	Audited 30 June 2023
EQUITY AND LIABILITIES		(nu)	Jees)
SHARE CAPITAL AND RESERVES			
Share capital			
Issued, subscribed and paid up share capital		4,083,750,000	4,083,750,000
Revenue reserves			
General reserve		4,000,000,000	4,000,000,000
Unappropriated profit		13,228,743,190	12,385,423,995
TOTAL EQUITY		21,312,493,190	20,469,173,995
LIABILITIES			
NON-CURRENT LIABILITIES			
Deferred taxation - net		638,510,415	531,156,028
Lease liability against right of use assets		24,671,560	-
		663,181,975	531,156,028
CURRENT LIABILITIES			
Other payables		159,522,310	204,693,870
	2	2,997,438,481	2,314,280,474
Current portion of lease liability		8,743,607	-
Taxation - net		317,296,847	272,552,007
Unclaimed dividend		22,280,204	22,201,377
		3,505,281,449	2,813,727,728
TOTAL LIABILITIES		4,168,463,424	3,344,883,756
Contingencies and commitments 1	13		
TOTAL EQUITY AND LIABILITIES		25,480,956,614	23,814,057,751

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Chief Executive Officer

Director

**Chief Financial Officer** 

## CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

For the three months period ended 30th September 2023

		Three months	period ended
	Note	30 September	30 September
		2023	2022
		(Rup	lees)
Dividend income		1,476,634,032	152,244,468
Other revenue	14	30,559,433	4,044,580
Gross revenue		1,507,193,465	156,289,048
(Loss) / gain on sale of securities - net		(55,870,915)	71,231,509
Administrative expenses		(33,448,798)	(32,327,197)
Net finance cost		(39,260,365)	(36,044,664)
		1,378,613,387	159,148,696
(Loss) / gain on remeasurement of investments - net		(276,736,145)	369,051,107
<u> </u>		1,101,877,242	528,199,803
Other charges		(2,250)	(18,295)
Profit before income tax		1,101,874,992	528,181,508
Income tax expense	15	(258,555,797)	(45,319,814)
Profit for the period		843,319,195	482,861,694
Other comprehensive income			-
Total comprehensive income for the period		843,319,195	482,861,694
Earnings per share - basic and diluted	16	2.07	1.18

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Chief Executive Officer

Director

Chief Financial Officer

### CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

For the three months period ended 30th September 2023

		Reserves				Total
		F	Revenue Reserves	3	Sub total	
	Issued, subscribed and paid up share capital	General reserve	Unappropriated profit	Fair value reserve *		
			(Rupees	i)		
Balance as at 1 July 2022	4,083,750,000	4,000,000,000	15,793,296,784	(43,327,588)	19,749,969,196	23,833,719,196
Total comprehensive income for the three months period ended 30 September 2022						
Profit for the period	-	-	482,861,694	-	482,861,694	482,861,694
Other comprehensive income for the period	-	-	482,861,694	-	482,861,694	482,861,694
Balance as at 30 September 2022	4,083,750,000	4,000,000,000	16,276,158,478	(43,327,588)	20,232,830,890	24,316,580,890
Transactions with owners of the Company recorded directly in equity						
Final cash dividend at the rate of Rs. 4 per share for the year ended 30 June 2022	-		(1,633,500,000)	-	(1,633,500,000)	(1,633,500,000)
Total comprehensive income for the nine months period ended 30 June 2023						
Loss for the period	-	-	(1,455,222,238)	-	(1,455,222,238)	(1,455,222,238)
Other comprehensive loss for the period	-	-	(1.455.222.238)	(758,684,657)	(758,684,657) (2,213,906,895)	(758,684,657) (2,213,906,895)
Loss realized on disposal of investment in	-	-	(, , , , ,	,	(2,213,900,093)	(2,213,900,093)
equity instruments at FVOCI		-	(802,012,245)	802,012,245	-	-
Balance as at 30 June 2023	4,083,750,000	4,000,000,000	12,385,423,995	-	16,385,423,995	20,469,173,995
Total comprehensive income for the three months period ended 30 September 2023						
Profit for the period	-	-	843,319,195	-	843,319,195	843,319,195
Other comprehensive income for the period			843,319,195	-	843,319,195	843,319,195
		-		-		
Balance as at 30 September 2023	4,083,750,000	4,000,000,000	13,228,743,190	-	17,228,743,190	21,312,493,190

\* Fair value reserve comprises of the cumulative net change in the fair value of equity securities designated at FVOCI.

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Chief Executive Officer

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Chief Financial Officer

Director

## CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

For the three months period ended 30th September 2023

	Three months period en		period ended
	Note		30 September
		2023 (Bur	2022 Dees)
CASH FLOWS FROM OPERATING ACTIVITIES		(Kut	Jees)
Net cash used in / generated from operations	17	(1,094,457,687)	553,688,225
Income tax paid	17	(106,456,570)	(7,446,913)
Interest received		157,922,683	57,145,156
Finance cost paid		(190,687,715)	(44,710,176)
Net cash used in / generated from operating activities		(1,233,679,289)	558,676,292
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred			(227,801)
Dividend received		558,250,361	-
Long term deposit (paid) / recovered			(1,120,000)
Proceeds from sale of property and equipment			15,000
Net cash generated from / used in investing activities		558,250,361	(1,332,801)
CASH FLOWS FROM FINANCING ACTIVITIES			
Lease rental paid		(6,939,000)	-
Net cash used in financing activities		(6,939,000)	-
Net change in cash and cash equivalents		(682,367,928)	557,343,491
Cash and cash equivalents at beginning of the period		(2,273,932,058)	(1,949,759,128)
Cash and cash equivalents at end of the period	18	(2,956,299,986)	(1,392,415,637)

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Chief Executive Officer

Director

Chief Financial Officer

15.19%

### Notes to the Condensed Interim Unconsolidated Financial Statements (Unaudited)

For the three months period ended 30th September 2023

#### 1. STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited ("the Company") was incorporated in Pakistan on November 14, 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company is listed on the Pakistan Stock Exchange Limited. The principal activity of the Company is to make strategic investments in subsidiary companies and associates engaged in diversified sectors and investment in other securities. The Company also extends loans, advances and guarantees to its associated company / undertaking as allowed under the Companies Act, 2017. The registered office of the Company is situated at 2nd Floor, 23, M. T. Khan Road, Karachi, Pakistan. The Company is domiciled in the province of Sindh.

These condensed interim unconsolidated financial statements are separate financial statements of the Company in which investments in subsidiaries have been accounted for at cost less accumulated impairment losses, if any Investments in associates are carried at fair value through profit and loss and fair value through other comprehensive income based on their classification. The condensed interim consolidated financial statements of the Company and its subsidiaries have been prepared separately.

The Company has following long term investments and its underlying shareholding in respective investee companies:

Name of Companies	Shareholding
Subsidiaries	
<ul> <li>Arif Habib Limited, a brokerage house (AHL)</li> <li>Sachal Energy Development (Private) Limited, a wind power</li> </ul>	72.92%
generation company	85.83%
- Black Gold Power Limited, a coal power generation company	100.00%
Associates	

Fatima Fertilizer Company Limited, a fertilizer company

There is no change shareholding in long term investments from the preceding annual audited unconsolidated financial statements for the year ended 30 June 2023.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of;

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- **2.2** These condensed interim unconsolidated financial statements are unaudited and do not include all the statements required for full annual financial statements and should be read in conjunction with the audited annual unconsolidated financial statements of the Company as at and for the year ended 30 June 2023.
- 2.3 These condensed interim unconsolidated financial statements have been prepared on the basis of a single reportable segment.

For the three months period ended 30th September 2023

#### 2.4 Basis of measurement

These condensed interim unconsolidated financial statements have been prepared under the historical cost convention, as modified by remeasurement of certain financial assets at fair value and should be read in conjunction with the audited annual unconsolidated financial statements of the Company as at and for the year ended 30 June 2023.

#### 2.5 Functional and presentation currency

These condensed interim unconsolidated financial statements are presented in Pakistani Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest rupee.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

**3.1** The accounting policies and the methods of computation adopted in the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of annual audited unconsolidated financial statements of the Company as at and for the year ended 30 June 2023.

#### a) New standards, interpretations and amendments adopted by the Company

There are certain new and amended standards, interpretations and amendments that are mandatory for the Company's accounting periods beginning on or after 1 July 2023 but are considered not to be relevant or do not have any significant effect on the Company's operations and therefore are not detailed in these condensed interim unconsolidated financial statements.

#### b) Standards, interpretations and amendments to published approved accounting standards that are not yet effective

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after 1 July 2024. However, these will not have any impact on the Company's financial reporting and, therefore, have not been disclosed in these condensed interim unconsolidated financial statements.

#### 4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- **4.1** The preparation of these condensed interim unconsolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.
- **4.2** The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited unconsolidated financial statements as at and for the year ended 30 June 2023.
- **4.3** The company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2023.

#### 5. PROPERTY AND EQUIPMENT

Following is the cost / written down value of operating fixed assets that have been added / disposed off during the period:

....

		(Unaudited)			
	Three months period ended 30 September 2023		Three months 30 Septem		
	Additions	Disposals	Additions	Disposals	
		(Rup	oees)		
Computer and allied equipment Office Equipment			227,801	- 30,295	
Right-of-use asset	35,278,875	-	-	-	
	35,278,875	-	227,801	30,295	

For the three months period ended 30th September 2023

6.	LONG TERM INVESTMENTS	Note	Unaudited 30 September 2023 (Rup	Audited 30 June 2023
	Subsidiaries - at cost (net of impairment)	6.1	4,937,599,953	4,937,599,953
	Associates - designated at fair value through profit and loss	6.2	9,219,105,953	9,509,396,141
	Debt instrument - at amortised cost	6.3	713,172,016	686,714,948
	Debt instruments - at fair value through profit and loss	6.4	2,685,656,962	2,748,234,161
	Other equity securities - designated at fair value through			
	othercomprehensiveincome		-	-
			17,555,534,884	17,881,945,203
6.1	Subsidiaries - at cost (net of impairment)			
	Quoted Entity			
	Arif Habib Limited (AHL)			
	47,648,522 fully paid ordinary shares of Rs. 10 each		2,191,134,893	2,191,134,893
	Unquoted Entities			
	Sachal Energy Development (Private) Limited (SEDPL)			
	274,646,506 fully paid ordinary shares of Rs. 10 each		2,746,465,060	2,746,465,060
	Black Gold Power Limited (BGPL)			
	5,000,000 fully paid ordinary shares of Rs. 10 each		50,000,000	50,000,000
	Less: Provision for impairment		(50,000,000)	(50,000,000)
			-	-
			4,937,599,953	4,937,599,953

#### 6.2 Associates - designated at fair value through profit and loss

	Cost	Appreciation on	Carrying amour	nt (at fair value)
	remeasurement of investments	Unaudited 30 September 2023	Audited 30 June 2023	
Quoted Entities		(Ru	upees)	
Fatima Fertilizer Company Limited (FFCL)				
319,000,206 fully paid ordinary shares of Rs. 10 each	3,512,782,225	5,706,323,728	9,219,105,953	9,509,396,141
	3,512,782,225	5,706,323,728	9,219,105,953	9,509,396,141

For the three months period ended 30th September 2023

#### 6.3 Debt instrument - at amortised cost

	Fair value at	Cummulative	Carrying	amount
	initial	unwinding of	Unaudited	Audited
	recognition	recognition interest income (	2023	30 June 2023
Un-Quoted Entity		(Ru	pees)	
Fatima Fertilizer Company Limited (FFCL) - 135,000,000 redeemable class A shares of Rs 10 each	591,315,343	121,856,673	713,172,016	686,714,948
	591,315,343	121,856,673	713,172,016	686,714,948

#### 6.4 Debt instruments - at fair value through profit and loss

	Cost	Appreciation on remeasurement of investments	Carrying amoun Unaudited 30 September 2023	nt (at fair value) Audited 30 June 2023
Quoted Entities		(Ri	upees)	
Globe Residency REIT (GRR)				
77,255,802 Units of Rs. 10 each	774,656,621	223,488,341	998,144,962	1,060,722,161
Un-Quoted Entities				
Silk Islamic Development REIT (SIDR)				0.4.4.400.0000
60,000,000 Units of Rs. 10 each	600,000,000	341,400,000	941,400,000	941,400,000
Naya Nazimabad Apartment REIT (NNR)				
48,575,000 Units of Rs. 10 each	485,750,000	260,362,000	746,112,000	746,112,000
	1,860,406,621	825,250,341	2,685,656,962	2,748,234,161

**6.5** Fair value of long term investments pledged with banking companies against various financing facilities availed by the company amounts to Rs. 4,408.20 million (30 June 2023: Rs. 4,361 million).

7.	LONG TERM LOAN TO RELATED PARTY	Note	Unaudited 30 September 2023	Audited 30 June 2023	
	At amortised cost		(Rupe	pees)	
	Secured - Considered good				
	Aisha Steel Mills Limited, a related company		92,320,403	106,537,149	
	Less: Current portion of long term loan	8	(28,433,492)	(28,433,492)	
			63,886,911	78,103,657	

- 7.1 This represents long term loan secured against first charge on all present and future fixed assets, accounts receivables and interest in any insurance claim and equitable mortgage of land and building. The mark-up rate in the said loan is 6 month KIBOR + 3.25% per annum (30 June 2023: 6 months KIBOR + 3.25% per annum). The rate of mark-up on the loan during the period was 26.22% (30 June 2023: ranged between 18.60% to 20.29%) per annum. Mark-up is payable on semi-annual basis.
- **7.2** The maximum amount outstanding from the above related party at the end of any month during the period was Rs. 92.32 million ( 30 June 2023 :Rs.120.75 million).

For the three months period ended 30th September 2023

8.	LOANS AND ADVANCES	Note	Unaudited 30 September 2023 (Rup	Audited 30 June 2023
	At Amortised cost		(	,
	Unsecured			
	Loans to related parties - Black Gold Power Limited - Javedan Corporation Limited - Fatima Fertilizer Company Limited	8.1 8.2	5,700,000 1,734,250,000 813,153,536	5,700,000 614,250,000 813,153,536
	Advance for investment in Pakistan Corporate CBD REIT Advance for purchase of immovable property Advance for investment in Silk Islamic Development REIT (SIDR)		279,026,250 40,598,980 100,000,000	279,026,250 40,598,980 -
	Secured Current portion of long term loan to Aisha Steel Mills Limited (ASL) Advance against salaries to employees		28,433,492 1,120,221 3,002,282,479	28,433,492 701,265 1,781,863,523

- 8.1 The Company entered into a loan agreement with Javedan Corporation Limited, a related party. The loan is repayable within 30 business days of notice of demand. The mark-up rate on the said loan is 3 month KIBOR + 1.80% per annum. Mark-up is payable on quarterly basis. The rate of mark-up on the loan during the period was 24.70% per annum (30 June 2023: 19% to 23.88%).
- 8.2 The Company entered into a loan agreement with Fatima Fertilizer Company Limited, a related party. The term of the loan ends on 29 March 2024. The mark-up rate on the said loan is 3 month KIBOR + 1.80% per annum. Mark-up is payable on half-yearly basis. The rate of mark-up on the loan during the period ranged between 24.70% per annum (30 June 2023: 17.12% to 23.88%).
- 8.3 The carrying values of the loans and advances are neither past due nor impaired. The maximum amount outstanding from above related parties in respect of loans and advances at end of any month during the period was Rs.2,553.10 million (30 June 2023: Rs. 2,957.85 million).

9.	MARK-UP RECEIVABLE	Unaudited 30 September	Audited 30 June
	Considered good	2023	2023
		(Rupees)	
	From related parties:		
	- Aisha Steel Mills Limited	7,889,627	71,242,617
	- Fatima Fertilizer Company Limited	50,570,130	86,227,246
	- Javedan Corporation Limited	69,850,344	28,618,381
		128,310,101	186,088,244

**9.1** The maximum amount due from above related parties in respect of mark-up receivable as at the end of any month during the period was Rs. 128.31 million (30 June 2023: Rs. 186.09 million).

For the three months period ended 30th September 2023

10.	PREPAYMENTS AND OTHER RECEIVABLES	Note	Unaudited 30 September 2023 (Rup	Audited 30 June 2023 <b>ees)</b>
	Prepayment Guarantee commission receivable Dividend receivable	10.1 & 10.2 10.3	8,261,816 4,635,700 918,383,671	1,085,484 4,650,422
	Sales tax receivable Others	10.0	2,816,342 2,100,000 936,197,529	2,816,342 1,945,000 10,497,248

#### 10.1 Guarantee commission receivable

Aisha Steel Mills Limited Sachal Energy Development (Private) Limited Power Cement Limited	367,944 3,286,705 239,470	367,944 3,401,568 239,470
Arif Habib Limited	741,581	641,440
	4,635,700	4,650,422

- **10.2** The maximum amount due in respect of guarantee commission receivable as at the end of any month during the period was Rs. 4.64 million (30 June 2023: Rs. 4.65 million).
- **10.3** This represent dividend receivable from Sachal Energy Development (Private) Limited, a subsidiary company and Globe Residency REIT, a related party.

		30 September	Audited 30 June
11.	SHORT TERM INVESTMENTS	2023	2023
		(Rup	ees)
	Equity securities at fair value through profit or loss		
	Investment in ordinary shares of related parties	2,506,134,589	2,343,840,809
	Investment in preference shares of related parties	402,218,753	703,543,481
	Investment in ordinary shares of other companies	782,118,506	755,738,040
		3,690,471,848	3,803,122,330

**11.1** Fair value of short term investments pledged with banking companies against various financing facilities availed by the Company amounts to Rs. 1,464.71 million (30 June 2023: Rs. 1,426.65 million).

#### 12. SHORT TERM BORROWINGS

Running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 6,200 million (30 June 2023: Rs. 6,200 million). These facilities have various maturity dates up to 28 February, 2026 and are generally renewable. These arrangements are secured against the pledge of marketable securities having margin ranging from 30% to 50%.

These running finance facilities carry mark-up ranging from 3-month KIBOR plus 0.75% to 3-month KIBOR plus 1.75% per annum (30 June 2023: 3-month KIBOR plus 0.7% to 3-month KIBOR plus 1.75% per annum) calculated on a daily product basis, and is payable quarterly. The aggregate amount of these facilities which have not been availed as at the reporting date amounts to Rs. 3,203 million (30 June 2023: Rs. 3,886 million).

#### 13. CONTINGENCIES AND COMMITMENTS

**13.1** There is no other change in the status of contingencies and commitments as disclosed in the preceding annual audited unconsolidated financial statements as at and in the year ended 30 June 2023 except for the following:

For the three months period ended 30th September 2023

**13.1.1** The Company has further pledged 0.45 million shares of Fatima Fertilizers Limited with various banks for running finance facilities obtained by Arif Habib Limited, a subsidiary company.

			Three months period ended	
14.	OTHER REVENUE	Note	30 September 30 September 2023 2022 (Rupees)	
	Guarantee commission income Unwinding of interest on debt instrument	14.1	4,102,365 26,457,068 30,559,433	4,044,580 - 4,044,580

14.1 This is the notional income that emerges from the unwinding of interest income on Fatima Fertilizer Company Limited (FFCL) - redeemable class A shares. This unwinding is determined by discounting the interest income to its present value at the point of initial recognition.
Three months period ended

		Inree months	inree months period ended	
		30 September 2023	30 September 2022	
15.	INCOME TAX EXPENSE	(Ru	pees)	
	Current	151,201,410	13,440,980	
	Deferred	107,354,387	31,878,834	
		258,555,797	45,319,814	

15.1 The provision for current year tax represents tax on taxable income under final tax regime as per the applicable rate and minimum tax per annum under normal tax regime and super tax. The Company computes current tax expense based on the generally accepted interpretation of the tax laws to ensure that sufficient provision for the purpose of taxation is available. According to management, the tax provision made in these condensed interim unconsolidated financial statements is sufficient.

#### 16. EARNINGS PER SHARE - BASIC AND DILUTED

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period. There is no dilutive effect on the basic earnings per share of the Company:

	Three months period ended	
	30 September 2023 (Ru	30 September 2022 pees)
Profit for the period	843,319,195	482,861,694
	(Nu	mber)
Weighted average number of ordinary shares	408,375,000	408,375,000
	(Rupees)	
Earnings per share - basic and diluted	2.07	1.18

For the three months period ended 30th September 2023

NET CASH	HUSED IN / GENERATED FROM OPERATIONS	Three months 30 September 2023 (Rup	30 Septem 2022
Profit befor	re income tax	1,101,874,992	528,181,
Adjustme	nte for:		
Depreciatio		4,194,953	3,946,
Amortisatio		4, 194, 933	3,940,
Dividend in		(1,476,634,032)	(152,244,4
	n loans and advances	(99,691,720)	(41,398,6
	n bank deposits	(452,820)	(489,9
	s) on remeasurement of long term investments	352,867,387	(173,402,9
	measurement of short term investments	(76,131,242)	(195,648,
Finance co	ost	139,374,568	77,933,
Unwinding	of interest income on debt instrument	(26,457,068)	,,
0	sposal of fixed assets	-	15,2
		(1,182,891,289)	(481,250,7
		(81,016,297)	46,930,
Effect on	cash flow due to working capital changes		
	/ decrease in current assets		
Loans and		(1,206,202,210)	22,917,0
Prepayme	nts,commission and other receivables	(3,847,110)	(500,7
Short term	investments	188,781,724	483,015,0
		(1,021,267,596)	505,432,4
Increase /	(decrease) in current liabilities		
Other paya		7,747,379	1,284,
Unclaimed		78,827	40,2
		7,826,206	1,325,
Net cash u	used in / generated from operations	(1,094,457,687)	553,688,2

#### 18. CASH AND CASH EQUIVALENTS

41,138,495	46,188,206
(2,997,438,481)	(1,438,603,843)
(2,956,299,986)	(1,392,415,637)
	(2,997,438,481)

#### 19. FAIR VALUE MEASUREMENTS

The accounting policies and disclosure requirement for the measurement of fair values are consistent with those disclosed in the annual audited unconsolidated financial statements of the Company as at and for the year ended 30 June 2023.

#### 20. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of group companies (including subsidiaries and associates), directors and their close family members, major shareholders of the Company, companies where directors also hold directorship, key management personnel and staff provident fund. Transactions with related parties are carried out at contractual / agreed rates. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

Three months period ended

### Notes to the Condensed Interim Unconsolidated **Financial Statements (Unaudited)**

For the three months period ended 30<sup>th</sup> September 2023

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-Executive Directors and Departmental Heads to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

Transactions and balances with related parties during the period other than those disclosed elsewhere in these condensed interim unconsolidated financial statements are given below:

		Inree months	perioa endea
Name of the related party	Transactions during the period	30 September 2023	30 September 2022
Subsidiaries		(Rup	ees)
Arif Habib Limited	Services availed	421,135	1,191,489
	Guarantee commission income	656,266	715,867
	Guarantee commission received	641,440	904,262
Sachal Energy Development	Guarantee commission income	2,908,565	2,791,179
(Private) Limited	Guarantee commission received	3,401,568	2,547,645
	Dividend income	686,616,265	-
Associates			
Fatima Fertilizer Company	Mark-up on loan	50,570,130	35,089,023
Limited	Mark-up received	86,227,246	28,365,692
	Dividend Income	558,250,361	-
Associated companies by virtu	e of common directorship		
Aisha Steel Mills Limited	Mark-up on loan	7,889,627	5,791,611
	Mark-up received	71.242.617	9,948,630
	Guarantee commission income	325,614	325,614
	Guarantee commission received	367,944	325,614
	Loan extended	890,000,000	-
	Loan repaid	904,216,746	14,216,746
Javedan Corporation Limited	Mark-up on loan	41,231,963	-
	Dividend Income	-	152,244,468
	Loan extended	1,120,000,000	-
Power Cement Limited	Guarantee commission income	211,920	211,920
	Guarantee commission received	239,470	211,920
	Mark-up received	-	16,179,794
Safe Mix Concrete Limited	Mark-up on loan	-	518,036
	Mark-up received	-	2,161,125
Rotocast Engineering Company (Private) Limited	Payment of rent and sharing of utilities, insurance and maintenanc		
	charges	10,342,740	3,222,421
Globe Residency REIT	Dividend Income	231,767,406	-
Others			
Employees retirement benefit			
- Provident fund	Company's Contribution	912,507	771,868
Key management personnel and	Salaries and other employee benefits	11,748,933	10,188,606
executive's compensation	Contributions to Provident fund	691,212	536,182
•			

For the three months period ended 30<sup>th</sup> September 2023

		Three months	period ended
Name of the related party	Transactions during the period	30 September 2023	
		2023 (Rup	2022 ees)
Mr. Asadullah Khawaja	Meeting fee	50,000	50,000
Ms. Zeba Bakhtiar	Meeting fee	50,000	50,000
Mr. Khawaja Jallaluddin	Meeting fee	75,000	75,000
Mr. Samad A. Habib	Meeting fee	50,000	
Mr. Nasim Beg	Meeting fee	50,000	-
Mr. Muhammad Ejaz	Meeting fee	75,000	-
Mr. Kashif A. Habib	Meeting fee	75,000	
Balance as at:		Unaudited 30 September	Audited 30 June
Bulance us ut.		2023	2023
		(Rup	ees)
Arif Habib Limited	Payable against purchase of securiities		
	and CDC charges	9,203,765	2,477,813
Rotocast Engineering	Payable against monthly expense		
Company (Private) Limited	Contribution	1,334,075	1,024,446
	Prepaid Rent	3,469,500	-

#### 21. DATE OF AUTHORISATION FOR ISSUE

These condensed interim unconsolidated financial statements have been authorised for issue on 25<sup>th</sup> October 2023 by the Board of Directors of the Company.

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Chief Executive Officer

Director

Chief Financial Officer

## Condensed Interim Consolidated Financial Statements

For the three months period ended 30th September 2023

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- 26 Condensed Interim Consolidated Statement of Profit or Loss (Unaudited)
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## CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30<sup>th</sup> September 2023

ASSETS	Note	Unaudited 30 September 2023 (Rup	Audited 30 June 2023
NON-CURRENT ASSETS			
Property, plant and equipment Intangible assets Goodwill Trading right entitlement certificate, membership cards and offices Investment properties Equity accounted investees Other long term investments	5	18,167,181,892 1,342,395 910,206,117 5,600,000 443,249,014 16,662,974,987 4,615,162,019	18,327,271,281 1,412,241 910,206,117 5,600,000 450,749,014 16,042,756,743 4,520,203,177
Long term loan to related party Long term deposits and other receivables		63,886,911 379,791,190	78,103,657 513,072,150
CURRENT ASSETS		41,249,394,525	40,849,374,380
Trade debts Loans and advances Deposits and prepayments Receivable under margin trading system Accrued mark-up and other receivables Short term investments	7	7,223,138,481 3,012,772,422 135,374,851 12,876,260 2,775,937,294 6,840,395,092	4,897,902,353 2,135,728,305 138,341,099 11,679,177 1,449,757,558 6,652,917,876
Cash and bank balances		2,258,430,477 22,198,924,877	1,644,267,507 16,930,593,875

TOTAL ASSETS

**63,448,319,402** 57,779,968,255

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Chief Executive Officer

Director

Chief Financial Officer

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30<sup>th</sup> September 2023

Note	Unaudited 30 September 2023	Audited 30 June 2023
EQUITY AND LIABILITIES	(Rup	bees)
SHARE CAPITAL AND RESERVES		
Share capital		
Issued, subscribed and paid-up share capital	4,083,750,000	4,083,750,000
Capital reserve		
Surplus on revaluation	7,835,000	7,835,000
Revenue reserves		
General reserve	4,019,567,665	4,019,567,665
Unappropriated profit	28,594,292,710	26,004,636,795
Equity attributable to owners of the Parent Company	36,705,445,375	34,115,789,460
Non-controlling interest TOTAL EQUITY	3,242,576,918 39,948,022,293	<u>3,070,755,570</u> 37,186,545,030
	33,340,022,233	57,100,545,050
NON-CURRENT LIABILITIES		
Long term loans - secured	8,481,752,209	8,397,435,371
Land lease liability	11,918,911	11,479,191
Lease liability against right-of-use assets	25,676,617	918,356
Staff retirement benefits	42,336,036	40,421,863
Deferred taxation - net	3,420,672,644	3,249,244,252
	11,982,356,417	11,699,499,033
CURRENT LIABILITIES		
Trade and other payables	1,670,390,089	1,235,709,471
Accrued mark-up	674,925,167	423,365,310
Sales tax payable	107,692,636	79,153,171
Short term borrowings	5,615,930,334	3,932,066,154
Current portion of long term loans - secured	2,891,000,000	2,871,000,000
Current portion of lease liability against right-of-use assets	76,624,107	2,108,980
Current portion of land lease liability	1,360,000	1,360,000
Payable against purchase of investment - net Taxation - net	76,925,613	-
Unclaimed dividend	359,443,328 43,649,418	305,534,288 43,626,818
	11,517,940,692	8,893,924,192
	,011,040,002	0,000,021,102
TOTAL LIABILITIES	23,500,297,109	20,593,423,225
Contingencies and commitments 8		
TOTAL EQUITY AND LIABILITIES	63,448,319,402	57,779,968,255

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Chief Executive Officer

Director

Chief Financial Officer

### CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UNAUDITED)

For the three months period ended 30th September 2023

		Three months	period ended
	Note	30 September 2023	30 September 2022
			pees)
Revenue	9	3,435,323,645	2,462,821,926
Gain / (loss) on remeasurement of investments - net	0	102,272,314	(16,818,074)
Gain on remeasurement of investment properties			233,700,000
(Loss) / gain on sale of investments - net		(65,273,181)	114,997,100
		3,472,322,778	2,794,700,952
Cost of aparty caloo		(470 527 220)	(276 244 026)
Cost of energy sales		(478,637,228)	(376,341,936)
Administrative expenses		(371,139,901)	(177,095,679)
Other income		7,736,716	928,125
Finance cost		(555,741,648)	(413,208,699)
Other charges		(2,250)	(3,000)
		2,074,538,467	1,828,979,763
Share of profit of equity-accounted associates investees - net of tax		1,178,468,605	637,773,330
Profit before tax		3,253,007,072	2,466,753,093
Income tax expense		(378,169,809)	(200,683,701)
Profit from continuing operations		2,874,837,263	2,266,069,392
Discontinued as another			
Discontinued operation Profit from discontinued operation, net of tax			1,243,198
From nom discontinued operation, het of tax		-	1,243,196
Profit for the period		2,874,837,263	2,267,312,590
Profit attributable to:			
Equity holders of the Parent Company - continuing operations		2,589,655,915	2,045,015,777
Equity holders of the Parent Company - discontinued operation		2,000,000,010	783,334
Equity holders of the Farent company - discontinued operation		2,589,655,915	2,045,799,111
		2,000,000,010	2,040,700,111
Non-controlling interests - continuing operations		285,181,348	221,053,615
Non-controlling interests - discontinued operation		-	459,864
		285,181,348	221,513,479
		2,874,837,263	2,267,312,590
Earnings per share - basic & diluted For continuing operations		6.34	5.01
For discontinued operation		0.34	0.00
	13	6.34	5.01
	10	0.34	5.01

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Chief Executive Officer

Director

**Chief Financial Officer** 

### CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

For the three months period ended 30th September 2023

	Three months	Three months period ended		
	30 September 2023 (Rup	30 September 2022 Dees)		
Profit for the period	2,874,837,263	2,267,312,590		
Other comprehensive income for the period		-		
Total comprehensive income for the period	2,874,837,263	2,267,312,590		
Total comprehensive income attributable to:				
Equity holders of the Parent Company - continuing operations Equity holders of the Parent Company - discontinued operation	2,589,655,915	2,045,015,777 783,334		
	2,589,655,915	2,045,799,111		
Non-controlling interests - continuing operations Non-controlling interests - discontinued operation	285,181,348	221,053,615 459,864		
2	285,181,348	221,513,479		
	2,874,837,263	2,267,312,590		

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Chief Executive Officer

Director

**Chief Financial Officer** 

### CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

For the three months period ended 30th September 2023

	Equity attributable to owners of the Parent Company			Non-	Total equity			
	Issued, subscribed	Capital reserve		Revenue reserves		controlling interests		
	and paid-up share capital	Surplus on revaluation	Fair value reserve *	General reserve	Unappropriated profit	Total		
				(Rup	ees)			
Balance as at 1 July 2022	4,083,750,000	15,432,500	-	4,019,567,665	23,920,777,173	32,039,527,338	3,570,144,157	35,609,671,495
Total comprehensive income for the three								
months period ended 30 September 2022 Profit for the period Other comprehensive income	-	-	-	-	2,045,799,111	2,045,799,111	221,513,479	2,267,312,590
Other comprehensive income	-	-	-	-	2,045,799,111	2,045,799,111	221,513,479	2,267,312,590
Balance as at 30 September 2022	4,083,750,000	15,432,500	-	4,019,567,665	25,966,576,284	34,085,326,449	3,791,657,636	37,876,984,085
Total comprehensive income for the nine months period ended 30 June 2023								
Profit for the period	-	-	-	-	1,372,353,977	1,372,353,977	176,739,261	1,549,093,238
Other comprehensive (loss)	-	-	-	-	(7,986,446) 1,364,367,531	(7,986,446) 1,364,367,531	176,739,261	(7,986,446) 1,541,106,792
Surplus on revaluation transferred to retained earning		(7,597,500)		-	7,597,500	-	-	
Transactions with owners recorded directly in equity								
Final cash dividend at the rate of Rs. 4 per share for the year ended 30 June 2022		-		-	(1,633,500,000)	(1,633,500,000)	-	(1,633,500,000)
Distribution by subsidiaries	-	-	-	-	-	-	(349,107,891)	(349,107,891)
Acquisition of equity interest in subsidiary without change in control	-	-	-	-	299,595,480	299,595,480	(532,934,841)	(233,339,361)
Disposal of subsidiary		-			-	-	(15,598,595)	(15,598,595)
Balance as at 30 June 2023	4,083,750,000	7,835,000		4,019,567,665	26,004,636,795	34,115,789,460	3,070,755,570	37,186,545,030
Total comprehensive income for the three								
months period ended 30 September 2023 Profit for the period	-	-	-	-	2,589,655,915	2,589,655,915	285,181,348	2,874,837,263
Other comprehensive income		-		-	2,589,655,915	2,589,655,915	285,181,348	2,874,837,263
Transactions with owners recorded directly in equity								
Distribution by subsidiary (SEDPL)					-		(113,360,000)	(113,360,000)
Balance as at 30 September 2023	4,083,750,000	7,835,000	-	4,019,567,665	28,594,292,710	36,705,445,375	3,242,576,918	39,948,022,293

\* Fair value reserve comprises of the cumulative net change in the fair value of equity securities designated at FVOCI.

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Chief Executive Officer

Chief Financial Officer

Director

### CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

For the three months period ended 30<sup>th</sup> September 2023

		Three months period end		
	Note	30 September 2023	30 September 2022	
CASH FLOWS FROM OPERATING ACTIVITIES		(***)	,	
Cash used in / generated from operations Income taxes paid Finance cost paid Mark-up received Dividend received Gratuity paid	11	(1,444,081,837) (152,832,377) (274,789,857) 275,406,258 86,034,036 (515,396)	226,367,071 (25,290,572) (119,219,350) 47,027,930 1,684,488 (702,075)	
Net cash used in / generated from operating activities		(1,510,779,173)	129,867,491	
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditure incurred Long term deposit and other receivable paid Proceeds from sale of property, plant and equipment Proceeds from disposal of investment property Development charges incurred in relation to investment property Dividend from equity accounted investee Net cash generated from / used in investing activities		(258,011) (18,000) - 7,500,000 - 558,250,361 565,474,350	(1,670,662) (1,110,000) 15,000 (25,671,519) (28,437,181)	
с с с		565,474,550	(20,437,101)	
CASH FLOWS FROM FINANCING ACTIVITIES Repayment of loan under State Bank of Pakistan scheme Distribution by subsidiary to non-controlling interest Lease rentals paid		- (113,360,000) (11,036,387)	(3,842,436) - (746,400)	
Net cash used in financing activities		(124,396,387)	(4,588,836)	
Net change in cash and cash equivalents		(1,069,701,210)	96,841,474	
Cash and cash equivalents at beginning of the period	40	(2,287,798,647)	(1,835,905,469)	
Cash and cash equivalents at end of the period	12	(3,357,499,857)	(1,739,063,995)	

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Chief Executive Officer

Director

**Chief Financial Officer** 

For the three months period ended 30th September 2023

#### 1. STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited ("the Parent Company") was incorporated in Pakistan on 14 November 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Parent Company is listed on the Pakistan Stock Exchange Limited. The principal activity of the Parent Company is to make strategic investments in subsidiary companies and associates engaged in diversified sectors and investment in other securities. The Parent Company also extends loans, advances and guarantees to its associated company / undertaking as allowed under Company is skit. The Parent Company is situated at 2nd Floor, 23, M. T. Khan Road, Karachi, Pakistan. The Parent Company is domiciled in the province of Sindh.

**1.1** These condensed interim consolidated financial statements of Arif Habib Corporation Limited for the three months period ended 30 September 2023 comprise of the Parent Company and following subsidiary and associated companies (here-in-after referred to as "the Group").

Nan	ne of Companies	Note	Shareholding
Sub	sidiaries		
-	Arif Habib Limited, a brokerage house (AHL) Rayaan Commodities (Private) Limited, (formerly Arif Habib Commodities (Private) Limited), investment management of commodities	1.1.1	72.92%
-	[wholly owned subsidiary of Arif Habib Limited] Sachal Energy Development (Private) Limited, a wind power	1.1.2	72.92%
	generation company	1.1.3	85.83%
-	Black Gold Power Limited, a coal power generation company	1.1.4	100.00%
Ass	ociates		
-	Fatima Fertilizer Company Limited, a fertilizer company	1.1.5	15.19%

- 1.1.1 Arif Habib Limited (AHL) was incorporated in Pakistan on 07 September 2004 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017), as a public limited company. The shares of AHL are quoted on Pakistan Stock Exchange Limited. The registered office of AHL is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan. It is domiciled in the province of Sindh. AHL holds Trading Right Entitlement Certificate of Pakistan Stock Exchange Limited. The principal activities of AHL are investments, share brokerage, inter-bank brokerage, Initial Public Offer (IPO) underwriting, advisory and consultancy services.
- 1.1.2 Rayaan Commodities (Private) Limited (RCPL), (formerly Arif Habib Commodities (Private) Limited), was incorporated on 2 April 2012 as a private limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of RCPL is located at Arif Habib Centre, 23, M.T. Khan Road, Karachi. The principal activity of RCPL is to effectively manage investment portfolios in commodities. RCPL is a wholly owned subsidiary of Arif Habib Limited. RCPL holds license of Pakistan Mercantile Exchange (PMEX).
- 1.1.3 Sachal Energy Development (Private) Limited (SEDPL) was incorporated in Pakistan on 20 November 2006 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). SEDPL's registered office is located at Plot no 1, Ranjha Plaza, sector F-10/2, Tariq Market, Islamabad, Pakistan. The principal activity of SEDPL upon commencement of commercial operation is to generate and sell electricity upto 49.5 MW. SEDPL has achieved Commercial Operation Date ("COD") for its 49.5 MW wind power generation facility on 11 April 2017. The wind power plant is located in Jhampir, district Thatta, Sindh for which Alternative Energy Development Board ("AEDB") has allocated 680 acres of land to SEDPL under a sublease agreement.
- 1.1.4 Black Gold Power Limited (BGPL) is a public unlisted limited company, incorporated on 8 December 2016 in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). BGPL's registered office is situated at Arif Habib Centre, 23, M.T Khan Road, Karachi. BGPL intends to carry on all or any of the business of generating, purchasing, importing, transforming, converting, distributing, supplying, exporting and dealing in electricity and all other forms of energy products or services.

For the three months period ended 30th September 2023

1.1.5 Fatima Fertilizer Company Limited (FFCL) was incorporated in Pakistan under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and is listed on Pakistan Stock Exchange. Fatimafert Limited, Fatima Cement Limited, Fatima Packaging Limited and Pan-Africa Fertilizers Limited are wholly owned subsidiaries of the FFCL. Fatimafert Limited, Fatima Cement and Fatima Packaging Limited are incorporated in Pakistan under the Companies Act, 2017 and Pan Africa Fertilizers Limited is incorporated in Kenya. The principal activity of the FFCL and its subsidiaries is manufacturing, producing, buying, selling, importing and exporting fertilizers, chemicals, cement and polypropylene sacks, cloth, liner & bags. The registered office of the FFCL, Fatimafert Limited, Fatima Cement Limited is situated at E-110, Khayaban-e-Jinnah, Lahore Cantt, whereas the registered office of Pan Africa Fertilizers Limited is situated at Westlands District, Nairobi, Kenya. The manufacturing facilities of the FFCL are located at Mukhtargarh - Sadiqabad, Khanewal Road - Multan and Chichoki Mallian - Sheikhupura, Pakistan.

The company has its representation on the Board of FFCL and accordingly treated as an 'Associate'.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of;

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of directives issued under the Companies Act, 2017 have been followed.

**2.2** These condensed interim consolidated financial statements are unaudited and do not include all the information required for full annual financial statements and should be read in conjunction with the annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2023.

#### 2.3 Basis of measurement

These condensed interim consolidated financial statements have been prepared under the historical cost convention, except as stated otherwise and should be read in conjunction with the audited annual consolidated financial statements of the Group as at and for the year ended 30 June 2023.

#### 2.4 Functional and presentation currency

These condensed interim consolidated financial statements are presented in Pakistan Rupees which is the Group's functional currency and presentation currency.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

**3.1** The accounting policies and the methods of computation adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2023.

#### a) New standards, interpretations and amendments adopted by the Group

There are certain new and amended standards, interpretations and amendments that are mandatory for the Group's accounting periods beginning on or after 1 July 2023 but are considered not to be relevant or do not have any significant effect on the Group's operations and therefore are not detailed in these condensed interim consolidated financial statements.

For the three months period ended 30th September 2023

## b) Standards, interpretations and amendments to published approved accounting standards that are not yet effective

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Group's annual accounting periods beginning on or after 1 July 2024. However, these will not have any impact on the Group's financial reporting and, therefore, have not been disclosed in these condensed interim consolidated financial statements.

#### 4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- 4.1 The preparation of these condensed interim consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.
- **4.2** The significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited consolidated financial statements as at and for the year ended 30 June 2023.
- **4.3** The financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2023.

#### 5. PROPERTY, PLANT AND EQUIPMENT

Capital expenditure incurred during the period amounted to Rs. 0.26 million (30 June 2023: 8.15 million). The exchange loss of Rs. 80 million (30 June 2023: 3,796 million) has also been recognised. Further, assets having written down value of Rs. Nil (30 June 2023: 0.182 million) were disposed off during the period.

6.	EQUITY ACCOUNTED INVESTEES	Note	Unaudited 30 September 2023 (Rug	Audited 30 June 2023
	Fatima Fertilizer Company Limited (FFCL)	6.1	16,662,974,987 16.662,974,987	16,042,756,743 16.042,756,743

6.1 Investment in FFCL (quoted) represents 319 million (30 June 2023: 319 million) fully paid ordinary shares of Rs. 10 each, representing 15.19% (30 June 2023: 15.19%) of FFCL's paid up share capital as at 30 September 2023. Fair value per share as at 30 September 2023 is Rs. 28.90 (30 June 2023: Rs. 29.81) which is based on quoted share price on stock exchange at reporting date.

7.	SHORT TERM INVESTMENTS	Note	Unaudited 30 September 2023	Audited 30 June 2023
			(Rup	ees)
	Equity securities - at fair value through profit and loss	7.1	6,755,697,395	6,377,779,240
	Debt securities - at fair value through profit and loss		71,821,437	275,138,636
			6,827,518,832	6,652,917,876

- 7.1 These represents investments made in the shares of related parties, namely, Aisha Steel Mills Limited, Power Cement Limited, Javedan Corporation Limited and Safemix Concrete Limited (SCL).
- 7.2 Fair value of short term investments pledged with various banking companies against various finance facilities availed by the Group amounts of Rs. 8,755.25 million (30 June 2023: Rs. 8,029.47 million).

For the three months period ended 30th September 2023

#### 8. CONTINGENCIES AND COMMITMENTS

**8.1** There are no other changes in the status of contingencies and commitments as disclosed in the preceding annual audited consolidated financial statements as at and in the year ended 30 June 2023 except for the following:

#### Parent Company

**8.1.1** The Company has further pledged 0.45 million shares of Fatima Fertilizer Company Limited with various banks for running finance facilities obtained by Arif Habib Limited, a subsidiary company.

AHL, Subsidiary Company	Unaudited 30 September 2023 (Rupe	Audited 30 June 2023
Following commitments are outstanding:	(	,
- Outstanding Settlements against Marginal Trading contracts	128,612,380	226,651,180
- Outstanding Settlements against sale / (purchase) of securities		
in regular market	24,288,694	151,314,528
- Financial guarantee given by a commercial bank on behalf of AHL	750,000,000	750,000,000
- Against purchase of investment property	75,000,000	75,000,000
	Three month	s period ended
9. REVENUE	30 September 2023	· · · · · · · · · · · · · · · · · · ·
Revenue from sale of energy - net	2,647,112,103	1,917,899,124
Dividend income	366,766,934	153,928,956
Brokerage income	152,885,446	116,560,941
Mark-up income on loans and advances	129,480,989	41,398,671
Mark-up income on bank deposits	76,653,117	65,686,445

Mark-up income on bank deposits	76,653,117	65,686,445
Unwinding of interest of debt instrument	26,457,068	-
Underwriting, consultancy and placement commission	22,000,868	143,886,378
Mark-up income on margin financing	10,642,327	17,310,926
Mark-up income on corporate debt securities	2,787,259	5,612,951
Guarantee Commission income	537,534	537,534

#### 10. TAXATION

Current	206,741,418	51,886,763
Deferred	171,428,391	148,796,938
	378,169,809	200,683,701

3,435,323,645

2,462,821,926

For the three months period ended 30<sup>th</sup> September 2023

			Three months period ended	
		Note	30 September 2023	30 Septembe 2022
(	CASH USED IN / GENERATED FROM OPERATIONS		(Rupees)	
I	Profit before tax	11.1	3,253,007,072	2,468,367,636
	Adjustments for:			
	Depreciation		346,090,079	280,729,42
	Amortisation of intangible assets		69,846	92,83
	Dividend Income		(366,766,934)	(153,928,95
	Loss on sale of property, plant and equipment		-	(15,29
	Unrealised (gain) / loss on remeasurement of investments		(102,272,314)	16,818,07
	Share of profit of equity-accounted associates - net of tax		(1,178,468,605)	(637,773,33
	Mark-up income		(208,921,365)	(112,698,06
	Unwinding of interest income on debt instrument		(26,457,068)	
	Amortisation of land lease rent		439,720	439,72
	Amortisation of transaction cost		24,316,838	29,301,34
	Finance cost		531,424,810	383,907,35
	Provision for gratuity		2,429,569	3,429,60
	Gain on remeasurement of investment properties		-	(233,700,00
			(978,115,424)	(423,397,28
(	Operating profit before working capital changes		2,274,891,648	2,044,970,34
	Changes in working capital:			
(	(Increase) / decrease in current assets			
	Trade debts		(2,325,236,128)	(1,120,943,29
	Loans and advances		(862,827,371)	19,995,25
	Deposits and prepayments		2,966,248	(9,892,38
	Accrued mark-up and other receivables		(989,862,533)	45,812,40
	Short term investments		(82,984,914)	(541,721,96
	Receivable under margin trading system		(1,197,083)	(1,238,38
	Assets held for sale		-	(1,243,19
			(4,259,141,781)	(1,609,231,56
	(Decrease) / increase in current liabilities			
-	Trade and other payables		463,220,083	(195,195,54
I	Payable against sale of securities - net		76,925,613	(14,216,43
I	Unclaimed dividend		22,600	40,27
			540,168,296	(209,371,71
-	Cash used in / generated from operations		(1,444,081,837)	226,367,07

#### 11.1 Profit before tax

Profit before tax from continuing operations	3,253,007,072	2,466,753,093
Profit before tax from discontinued operations	-	1,614,543
	3,253,007,072	2,468,367,636

For the three months period ended 30th September 2023

		Three months period ended	
		30 September	30 September
12.	CASH AND CASH EQUIVALENTS	2023	2022
		(нир	ees)
	Cash and bank balances	2,258,430,477	3,464,401,580
	Short term borrowings	(5,615,930,334)	(5,203,465,575)
		(3,357,499,857)	(1,739,063,995)
13.	EARNINGS PER SHARE - BASIC & DILUTED		
		Three months	period ended
		30 September	30 September
13.1	Basic earnings per share	2023	2022
		(нир	ees)
	Profit after tax from continuing operations attributable to ordinary shareholders	2,589,655,915	2,045,015,777
	Dealth after two from discontinued as antice attribute bla		
	Profit after tax from discontinued operation attributable to ordinary shareholders		783,334
		_	700,004
		(Number)	
	Weighted average number of ordinary shares	408,375,000	408,375,000
		(Rupees)	
	Earnings per share - continuing operations	6.34	5.01
	Earnings per share - discontinued operation	-	0.00

#### 13.2 Diluted earnings per share

Diluted earnings per share has not been presented as there is no convertible instruments in issue as at September 30, 2023 and September 30, 2022 which would have any effect on the earnings per share if the option to convert is exercised.

#### 14. FAIR VALUE MEASUREMENT

The accounting policies and disclosure requirement for the measurement of fair values are consistent with those disclosed in the annual audited consolidated financial statements of the Group as at and for the year ended 30 June 2023.

#### 15. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of the Group companies, directors and their close family members, major shareholders of the Group, key management personnel and staff provident fund. Transactions with related parties are carried out at rates agreed under the agreement / contract.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity. The Group considers its Chief Executive Officer, Chief Financial Officer, Company Secretary, Non-executive Director and Departmental Heads to be its key management personnel. Remuneration and benefits to executives of the Group are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

For the three months period ended 30th September 2023

Transactions with related parties during the period other than those disclosed elsewhere in these condensed interim consolidated financial statements are given below:

	Three months	Three months period ended		
Transactions during the period	30 September 2023	30 September 2022		
ssociates		(Rupees)		
Markup on loan	50,570,130	35,089,023		
Mark-up received	86,227,246	28,365,692		
Dividend income / received	558,250,361	-		
	Markup on loan Mark-up received	Transactions during the period30 September 2023 (Rup Markup on IoanMarkup on Ioan50,570,130Mark-up received86,227,246		

## Associated companies by virtue of common directorship and other related parties

Aisha Steel Mills Limited	Mark-up on loan	7,889,627	5,791,611
	Mark-up received	71,242,617	9,948,630
	Loan extended	890,000,000	-
	Loan repaid	904,216,746	14,216,746
	Guarantee commission income	325,614	325,614
	Guarantee commission received	367,944	325,614
Power Cement Limited	Guarantee commission income	211,920	211,920
	Guarantee commission received	239,470	211,920
	Mark-up received	-	16,179,794
Safe Mix Concrete Limited	Loan repaid	-	8,238,875
	Markup on loan	-	518,036
	Markup received	-	2,161,125
Javedan Corporation Limited	Markup on loan	71,021,232	-
	Loan extended	1,590,000,000	-
	Dividend Income	-	152,244,468
Rotocast Engineering Company	Payment of rent and sharing of utilities,		
(Private) Limited	insurance and maintenance charges	17,583,226	3,222,421
	Brokerage commission earned	-	124,725
	-		
Arif Habib Securities Limited -			
Employees Provident Fund	Company's Contribution	912,507	771,868
Arif Habib Equity (Private) Limited	Brokerage commission earned	857,821	139,726
Arif Habib Limited - Employees			
Provident Fund Trust	Company's Contribution	2,622,664	2,721,146
Globe Residency REIT	Dividend income	280,756,633	-
		,	

For the three months period ended 30<sup>th</sup> September 2023

		Three months	Three months period ended	
Name of the related party	Transactions during the period	30 September 2023	30 September 2022	
Key management personnel		(Rup		
Mr. Arif Habib				
(CEO of Parent Company)	Brokerage commission earned	1,747,450	1,524,593	
Mr. Samad A. Habib	Brokerage commission earned	31,325	170,874	
(Director of Parent Company)	Meeting fee	50,000	-	
Mr. Asadullah Khawaja				
(Director of Parent Company)	Meeting fee	50,000	50,000	
Ms. Zeba Bakhtiar				
(Director of Parent Company)	Meeting fee	50,000	50,000	
Mr. Khawaja Jallaluddin				
(Director of Parent Company)	Meeting fee	75,000	75,000	
Mr. Nasim Beg				
(Director of Parent Company)	Meeting fee	50,000	-	
Mr. Muhammad Ejaz				
(Director of Parent Company)	Meeting fee	75,000	-	
Mr. Muhammad Kashif	Meeting Fee	75,000	-	
(Director of Parent Company)	Brokerage Commission earned	6,500	-	
Mr. Zafar Alam				
(Chairman of subsidiary company)	Brokerage Commission earned	11,125	10,556	
	Meeting Fee	50,000	50,000	
Mr. Muhammad Shahid Ali				
(CEO of Subsidiary Company)	Brokerage commission earned	3,220,191	2,307,565	
Ms. Sharmin Shahid				
(Director of Subsidiary Company)	Meeting Fee	50,000	50,000	
Ms. Nida Ahsan	Brokerage commission earned	19,769	125,000	
(Director of Subsidiary Company)	Meeting Fee	50,000	50,000	
Mr. Mohsin Madni				
(CFO of Parent Company and	<b>_</b>			
Director of Subsidiary Company)	Brokerage commission earned	16,662	-	
Mr. Muhammad Haroon	Brokerage commission earned	134,967	59,872	
(Director of Subsidiary Company)	Meeting Fee	75,000	75,000	
Mr. Sohail Salat				
(Director of Subsidiary Company)	Meeting Fee	75,000	75,000	

For the three months period ended 30<sup>th</sup> September 2023

Name of the related party	Transactions during the period	Three months 30 September 2023	30 September 2022
		2023 (Rup	
Remuneration of chief executive personnel and executives	e officer, directors, key management	(nup	
- Salaries and other benefits		56,409,925	51,451,101
- Contribution to provident fund	S	1,768,200	3,352,241
- Gratuity (Provision)		852,762	1,019,324
Balance as at:		Unaudited 30 September 2023	Audited 30 June 2023
		(Rup	
Aisha Steel Mills Limited	Long term loan	92,320,403	106,537,149
	Mark-up receivable	7,889,627	71,242,617
	Commission on guarantee receivable	367,944	367,944
Power Cement Limited	Commission on guarantee receivable	239,470	239,470
Fatima Fertilizers Limited	Short term loan	813,153,536	813,153,536
	Mark-up receivable	50,570,130	86,227,246
Javedan Corporation Limited	Receivable against sale		
Savedan Corporation Ennited	of investment property	5,126,734	5,126,734
			, ,
	Loan receivable	2,726,250,000	966,250,000
	Mark up receivable	101,711,398	30,690,166
	Balance recievable at period end	267,692	244,692
Rotocast Engineering	Payable against monthly expense		
Company (Private) Limited	contribution	1,334,075	1,024,446
	Prepaid rent	3,469,500	-
	Balance receivable	19,626	13,978
Arif Habib Equity (Private) Limited	Balance payable	-	7,895,397
	Balance recievable	830,014	-
Arif Habib Dolmen REIT			
Management Limited	Balance payable	44	44
Globe Residency REIT	Advance against committed		
Gibbe Residency REIT	sale of investment property	248,749,014	248,749,014
	Dividend Receivable		240,749,014
	Dividenti Receivable	280,756,633	-
Signature Residency REIT	Units receivable of REIT	-	133,298,960
Rahat Residency REIT	Units receivable of REIT	325,000,000	325,000,000
2	Receivable against sale of	,,	,,
	investment property	804,075,000	804,075,000

For the three months period ended 30<sup>th</sup> September 2023

Name of the related party	Transactions during the period	Unaudited 30 September 2023	Audited 30 June 2023		
Key management personnel			(Rupees)		
Mr. Arif Habib	Trade Receivable	3,329,168	23,238		
(CEO of the Parent Company)	Mark-up payable	4,723,973	4,723,973		
	Dividend payable	3	-		
Zafar Alam	Balance receivable	531	-		
(Chairman of subsidiary company)	Meeting fee payable	50,000	50,000		
	Balance payable	-	3,726		
Muhammad Shahid Ali (CEO of Subsidiary Company)	Balance payable	166,194,643	60,409,046		
Muhammad Haroon	Delence nevela	20.926	202.960		
(Director of subsidiary company)	Balance payable Meeting fee payable	20,826 75,000	302,869 75,000		
(Director of subsidiary company)	Meeting lee payable	15,000	75,000		
Sharmin Shahid	Balance receivable	14,399	4,186		
(Director of subsidiary company)	Meeting Fee Payable	50,000	50,000		
Nida Ahsan	Balance payable	176,893	24,641		
(Director of subsidiary company)	Meeting Fee Payable	50,000	50,000		
	Balance receivable	-	684		
Mohsin Madni (CFO Parent Company					
& Director Subsidiary Company)	Balance payable	243,111	109,517		
Samad A. Habib					
(Director of Parent Company)	Balance receivable	472,064	576,799		
Muhammad Ejaz	Dividend payable	3	-		
(Director of Parent Company)					
Kashif A. Habib	Balance payable	438	1,879		
(Director of Parent Company)					
Muhammad Sohail Salat	Balance receivable	1,199	1,199		
(Director of Subsidiary Company)	Meeting Fee Payable	75,000	75,000		
Kashif Mateen Ansari	Dividend payable	113,383,728	-		
(CEO of Subsidiary Company)	Royalty payable	160,000,000	-		

For the three months period ended 30th September 2023

#### 16. REPORTABLE SEGMENTS

- 16.1 The group has four reportable segments: Capital Market Operations, Brokerage, Energy Development and Others. The capital market operations' segment is principally engaged in trading of equity securities and maintaining strategic and trading portfolios. The brokerage segment is principally engaged in brokerage, underwriting, corporate consultancy, research and corporate finance services. The energy development is principally engaged in energy development. Others includes assets of multi commodities entities.
- **16.2** The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies in the annual audited consolidated financial statements for the year ended 30 June 2023. The group evaluates performance on the basis of profit or loss from operations before tax expense not including non-recurring gains and losses and foreign exchange gains and losses. The group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, i.e. at current market price unless disclosed otherwise.
- 16.3 The group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology, professional skills and marketing strategies. Most of the businesses were acquired as individual units, and the management at the time of the acquisition was retained.
- 16.4 The group does not allocate tax expense / tax income or non-recurring gains and losses to reportable segments. In addition, not all reportable segments have material non-cash items other than depreciation, amortisation and remeasurement of equity and debt instruments in profit or loss.

#### 17. CORRESPONDING FIGURES

Comparative information has been reclassified or re-arranged in these condensed interim consolidated financial statements, wherever necessary, to facilitate comparison and to confirm with presentation in the current period, having insignificant impact.

#### 18. NON ADJUSTING EVENT AFTER REPORTING DATE

The Board of Directors of AHL, Subsidiary company has proposed a final cash dividend of Rs. 2.5 per share amounting to Rs. 163.35 million for the approval of the members at the annual general meeting to be held on 28 October 2023. These condensed interim consolidated financial statements do not include the effect of the proposed final cash dividend.

#### 19. DATE OF AUTHORISATION FOR ISSUE

**19.1** These condensed interim consolidated financial statements have been authorised for issue on 25 October 2023 by the Board of Directors of the Parent Company.

myphaluh

Chief Executive Officer

**Chief Financial Officer** 

Director



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